

SEARCH SERVICES

University Hospital has contracted with eleven (11) companies to provide Search Services through the Director of Talent Acquisition or his/her designee. The contract is Proposal #UH-P16-005 and is in effect from March 1, 2016 through March 3, 2019, and may be extended two additional years at the discretion of the University Hospital. The table below lists vendor name, address and contact information. To conduct a search for your department, you must contact the Director of Talent Acquisition or his/her designee and Denise Council at #2-1262 for additional contract information. A request for search services is permitted with these vendors only after the Director of Talent Acquisition grants approval.

Engagement Procedure:

- A. The Director of Talent Acquisition or his/her designee, along with the end-using department and, in an advisory capacity, Supply Chain Management, will select a minimum of three (3) awarded Contractors for each project. Contractors will be provided with a project scope of work in order to submit a response. The time line for submission of the individual project response will be identified at the time the scope of work is issued.
- B. The Director of Talent Acquisition or his/her designee will provide a scope of work for each consulting project, as they arise, to a minimum of three (3) awarded Contractors. Each Contractor must submit a detailed cost proposal showing the total cost to do the work. The cost proposal must be based on hourly rates and show the number of hours and hourly rate for each of the labor categories used to complete the project.
- C. The requesting department will request a Purchase Order to be issued to the selected Contractor in the amount of the proposal submitted as an official method of the engagement award.

Vendor List

<p>B. E Smith Inc. 8801 Renner Ave. Suite 200 Lenexa, KS 66219 Contact: Santo “Sandy” Cugliotta T: 609-313-8238 F: 913-871-8698 Email: scugliotta@besmith.com Provides: Search & HR Consulting Services Executive Positions: 30%</p>	<p>Cejka Search Inc. 4 City Place Drive, Suite 300 St. Louis, MO 63141 Contact: Donald M. Weis T: 800-678-7858 x64571 F: 314-726-0026 Email: dweis@cejkasearch.com Provides: Search Services Only Executive and Management Positions: 33% Allied Health and Therapists Positions: 25% Healthcare Positions: \$35K</p>
<p>CloudRay Inc. 104 Interchange Plaza Monroe, NJ 08831 Contact: Vin Foresta T: 732-631-9020 F: 732-561-9121 Email: vinf@cloudrayinc.com Provides: Search Services Only Executive, Healthcare, Therapists and Managerial Positions: 20% - IT & Allied Health Positions: 15%</p>	<p>Foley Proctor Yoskowitz LLC 14 Ridgedale Avenue, Suite #209 Cedar Knolls, NJ 07927 Contact: Regina Yoskowitz T: 973-605-1000 F: 973-605-1020 Email: reggiey@fpyssearch.com Provides: Search Services Only Executive, Healthcare, IT, Allied Health, Therapists and Managerial Positions: 30%</p>
<p>Greenwood Asher & Associates, Inc. 42 Business Center Drive, Suite 206 Miramar Beach, FL 32550 Contact: Jan Greenwood or Betty Asher T: 850-650-2277 F: 850-650-2272 Email: jangreenwood@greenwoodsearch.com or bettyasher@greenwoodsearch.com Provides: Search & HR Consulting Services Executive, Healthcare, IT, Allied Health, Therapists and Managerial Positions: 33%</p>	<p>Korn Ferry 1835 Market Street, Suite 2000 Philadelphia, PA 19103 Contact: Arnold Sherrin T: 215-656-5302 F: 215-568-9911 Email: arnie.sherrin@kornferry.com Provides: Search & HR Consulting Services Executive, Healthcare, IT, Allied Health, Therapists and Managerial Positions: 1/3 of the total first year’s estimated compensation for each position plus 10% for administrative fees.</p>
<p>Medical Staffing Services 25 Kennedy Boulevard, Suite 200 East Brunswick, NJ 08816 Contact: Monte Block T: 732-238-6050 F: 732-238-2152 Email: monte@medstaffservices.com Provides: Search & HR Consulting Services Executive, Healthcare, IT, Allied Health, Therapists and Managerial Positions: 19.75%</p>	<p>MRW Consulting Group International, LLC 7004 Kennedy Boulevard East, Suite 5F Guttenburg, NJ 07093 Contact: Lance M. Goulbourne T: 201-854-7217 F: N/A Email: lmg@mrwconsulting.com Provides: Search & HR Consulting Services Executive, Healthcare, IT, Allied Health, Therapists and Managerial Positions: 25%</p>

<p>MSI Systems Corporation – d/b/a Medical Search International 23 Vreeland Park Florham Park, NJ 07932 Contact: Marina Sheyfer T: 973-301-2100 F: 201-786-9110 Email: marina@medsearchint.com Provides: Search Services Only Executive, Healthcare, IT, Allied Health, Therapists and Managerial Positions: 18%</p>	<p>The Marymont Group 220 5th Ave. 20th Floor New York, NY 10001 Contact: Peter Bohner T: 212-433-1390 F: 212-433-1395 Email: PBohner@marymont.com Provides: Search & HR Consulting Services Executive Positions: 40% IT Positions: 5% - Allied Health Positions: 25% Managerial Positions: 30%</p>
<p>WB&B Executive Search 1399 Franklin Avenue, Suite 201 Garden City, NY 11530 Contact: Kenneth Roldan T: 516-743-3000 F: 516-280-9177 Email: kroldan@wbbusa.com Provides: Search & HR Consulting Services Executive, Healthcare and Managerial Positions: 30% - IT, Allied Health and Therapists Positions: 28%</p>	