

# Locating Equivalent and Alternative Products



## Quick Reference Card

### Viewing Products

In Supply Chain Advisor, when you search for an item, you may view all the items stored in the Supply Chain Advisor database that are similar and may be substituted for the original item searched for. This is helpful when looking for cost savings opportunities and to help facilitate product conversions.

### Performing a Search

You can perform an Item, Pharmacy Item, or a Brand/Generic search and use the results to locate products which are related.

To perform a search:

1. Log into Supply Chain Advisor and select **Search** from the Navigation bar.
2. In the **Select Activity** field, use the drop-down list to select either **View Master Contracts** or **Price Activate/Set Review Status**. Then select **Continue**.  
*➡ If you select the Price Activate/Set Review Status activity, you can set the review status after locating and analyzing equivalent and alternative products.*
3. On the Contract Search screen, select either **Item Search** or **Pharmacy Item Search**. If desired, you can select **Brand/Generic Search** from the Pharmacy Item Search screen.
4. Enter desired search criteria.
5. Select either Premier Items to see items on Premier contracts only, or All Items.
6. Click Go.  
*The Item Search Results page displays.*

View Master Contracts > Item Search Results [Back](#)

### Item Search Results

Click on the Item Description or Business Partner link to view details. Filter result set by entering in an Item Number or Item Description and click Go. Sort results by clicking on the column heading. Hover over images for Key descriptions.

Search Terms Used: Search Type = "Item", Item Description = "bandage", Diversity Type = "No Preference", Item Type = "All Items"  
[Search Again](#)

**Item Filters**

Item Number  Item Description

Separate multiple item numbers with "," **3**

Item Number	Item Description	Contract	UOM	Qty/UOM	Business Partner	Diversity Type
9519	<a href="#">Bandage, Adhesive, 3/4", Curly</a> <b>1</b>	PREMIER	Case	720.00	<a href="#">PBJ Food Alliance</a>	
9519	<a href="#">Bandage, Adhesive, 3/4", Curly</a>	PREMIER	Case	720.00	<a href="#">Pharmaceuticals Plus</a>	
9519	<a href="#">Bandage, Adhesive, 3/4", Curly</a>	PREMIER	Case	720.00	<a href="#">Pediatric Supplies</a>	
9519	<a href="#">Bandage, Adhesive, 3/4", Curly</a>	PREMIER	Case	720.00	<a href="#">Snacks Plus</a>	
9519	<a href="#">Bandage, Adhesive, 3/4", Curly</a>	PREMIER	Case	720.00	<a href="#">Surgical Stuff Inc.</a>	
2230a1	<a href="#">Bandage, Stretch, Sterile, 50IN X 1IN, Conform</a> <b>2</b>		Case	50.00	<a href="#">All Wrapped Up</a>	
2230a2	<a href="#">Bandage, Stretch, Sterile, 50IN X 2IN, Conform</a>		Case	50.00	<a href="#">All Wrapped Up</a>	
2230a3	<a href="#">Bandage, Stretch, Sterile, 50IN X 3IN, Conform</a>		Case	50.00	<a href="#">Hometown Medics</a>	
2230a4	<a href="#">Bandage, Stretch, Sterile, 50IN X 4IN, Conform</a>		Case	50.00	<a href="#">Hometown Medics</a>	
2230e1	<a href="#">Bandage, Stretch, Sterile, 75IN X 1IN, Conform</a>		Case	50.00	<a href="#">All Wrapped Up</a>	
2230e2	<a href="#">Bandage, Stretch, Sterile, 75IN X 1IN, Conform</a>		Case	50.00	<a href="#">Medical Stuff</a>	
2230n1	<a href="#">Bandage, Stretch, Sterile, 75IN X 1IN, Conform</a>		Case	50.00	<a href="#">Coverups</a>	
2230n2	<a href="#">Bandage, Stretch, Sterile, 75IN X 1IN, Conform</a>		Case	50.00	<a href="#">Coverups</a>	

**1** Premier logo indicates item is on Premier contract.

**2** Blank field indicates item not on Premier contract.

**3** Locate desired item and select the Item Description hyperlink to continue.

## Locating Related Items

1. Use the **Item Description** and **Business Partner** columns to locate the desired item. *You can use the Item Filters to reduce a large result listing.*
2. Select the **Item Description** hyperlink to continue.
  - If you select a Premier contracted item, continue to Step 3.
  - If you select an item that is not on a Premier contract, skip to Step 5.
3. The **Item Details** screen will display as shown below. If an item has Related Items, a **View** hyperlink is displayed under the Related Items heading. *If the selected item does not have Related Items associated to it, the View hyperlink will not be present on the Item Details screen. Return to the Search Results screen and select a different item.*

**Item Details** Print

Click on the contract number, tier description or business partner name to view details. Filter pricing by selecting a contract number, tier status, price status or effective date and clicking Go. Price Status inactive includes both expired and future pricing.

Item Information			Hide Details
Item Number:	Item Description:	Business Partner Name:	
8073	Bandage, Gauze, Sterile, 4.1yd X 3", Kerlix Lite	Med Supply Corp	
Qty/UOM:	UOM:	Related Items:	
72.00	Case	View <a href="#">Related Items Disclaimer</a>	

Price Filters

**1** If there are Related Items associated to the selected item, the Item Details screen will contain a View hyperlink.

⇒ Product cross reference information presented within this application is derived from multiple third party sources. It is presented as a reference to the user in identifying products that may be substituted for one another. The user has the ultimate responsibility in the selection of products and their appropriate use. Premier assumes no liability to User or any third party for claims arising out of user's product selection or reliance upon the cross reference information.

4. Select **View**.

**Related Items**

Click on the item description or business partner link to view details. Filter the result set by entering a item number or item description and clicking GO. Sort results by clicking on a column heading. Hover over images for Key descriptions.

[Related Items Disclaimer](#)

Item Number	Item Description	Business Partner Name
2230a2	Bandage, Stretch, Sterile, 50IN X 2IN, Conform	All Wrapped Up
Qty/UOM	UOM	Diversity Type
50.00	Case	

Item Filters

Item Number	Item Description
<input type="text"/>	<input type="text"/>
All of the words <input type="button" value="Go"/>	

Separate multiple item numbers with ","

Item Number	Item Description	UOM	Qty/UOM	Business Partner	Diversity Type	Related Items
2230	<a href="#">Bandage, Stretch, Sterile, 75" X 1", Conform</a>	Case	96.00	<a href="#">Med Supply Corp</a>		E
2230	<a href="#">Bandage, Stretch, Sterile, 75" X 1", Conform</a>	Case	96.00	<a href="#">B&amp;B Med Supply</a>		E
2230	<a href="#">Bandage, Stretch, Sterile, 75" X 1", Conform</a>	Case	96.00	<a href="#">Food Wagon Inc.</a>		E
2230	<a href="#">Bandage, Stretch, Sterile, 75" X 1", Conform</a>	Case	96.00	<a href="#">Health Supplies</a>		E
2230	<a href="#">Bandage, Stretch, Sterile, 75" X 1", Conform</a>	Case	96.00	<a href="#">Jefferson Medical Supplies</a>		E
2230	<a href="#">Bandage, Stretch, Sterile, 75" X 1", Conform</a>	Case	96.00	<a href="#">Linens N More</a>		E
2230	<a href="#">Bandage, Stretch, Sterile, 75" X 1", Conform</a>	Case	96.00	<a href="#">MedLab</a>		E

**1** Related Items column:  
 Blank = There is no related item on Premier contract  
 E = Item is a Functional Equivalent  
 A = Item is an Alternative product

5. Note the Related Items column. Related Items could be:
  - Equivalents which can be used in place of an original item and functions in the same capacity. Noted with E on this screen.
  - Alternatives which can be used in place of an original item and functions in a similar capacity. Noted with A on this screen.

## Locating Related Items

- Use the Item Description, Business Partner, and/or Related Items columns to determine a desired item. For example, you may be looking for a specific description criteria (bandages, sterile), a Business Partner with whom you are already doing business, and/or an Equivalent as opposed to an Alternative.)
- For more information, select the desired **Item Description** hyperlink of the related product to view the **Item Details** screen.

## Evaluating Related Items

- Use the information on this screen to evaluate contract information, tier requirements, and pricing.
- To compare multiple related items, print this information then select **Back** (or View) to return to the previous screen and select another related item.

**Item Details** Print

Click on the contract number, tier description or business partner name to view details. Filter pricing by selecting a contract number, tier status, price status or effective date and clicking Go. Price Status Inactive includes both expired and future pricing.

Item Information				Hide Details
Item Number:	Item Description:	Business Partner Name:		
2230	Bandage, Stretch, Sterile, 75" X 1", Conform	Food Wagon Inc.		
Qty/UOM:	UOM:	Related Items:		
96.00	Case	<span style="border: 1px solid gray; padding: 2px;">View</span> <a href="#">Related Items Disclaimer</a>		

  

Price Filters				
Contract Number	Price Status	Tier Status	Effective Date	
<input type="text"/>	Active <input type="button" value="v"/>	Active <input type="button" value="v"/>	<input type="text"/>	<input type="button" value="Go"/>

  

Contract Number	Tier Description	Tier Status	Unit Price	Price Start Date	Price End Date	Price Status
PP-AB-001	Distributor Tier 2 \$10,000-\$249,999 >95%	Active	9,999.00	04/01/2002	03/31/2010	Active
PP-AB-001	Distributor Tier 3 (Portfolio Plus) \$250,000+	Active	99,999.00	04/01/2002	03/31/2010	Active
PP-AB-001	Direct Tier 2 \$10,000-\$249,999 (total product p	Active	9,999,999.00	05/01/2002	03/31/2010	Active
PP-AB-001	Direct Tier 3 (Portfolio Plus) \$250,000+ (tota	Active	99,999,999.00	05/01/2002	03/31/2010	Active

1 Details about the related item.

2 Contract, tier and price information for the related item.

3 Returns to the Related Items screen.

To print:

- Select the **Print** button located in the upper right corner of the screen.  
*A printer-friendly version will display.*
- Select the browser's printer icon.